Together we make MONDI ... SUSTAINABLE 64 DESIGN



Mondi Group AGM 6 May 2021

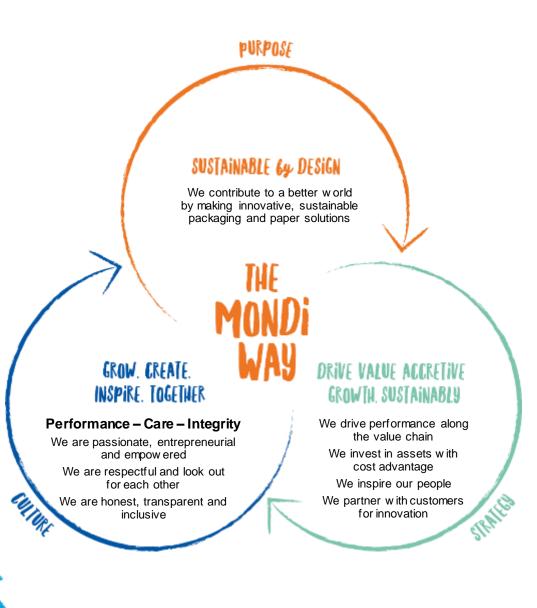
#### We are contributing to a better world

- Our purpose is to contribute to a better world by making innovative, sustainable packaging and paper solutions
- The Mondi Way shows how our shared sense of purpose is intrinsically connected to our strategy and culture



Sustainable by Design is at the heart of everything we do. It's integral to how we take decisions and makes us Mondi







#### A clear strategy with sustainability at its centre



### Strong delivery, sustainable growth



- Enabling delivery of essentials
- Excellent cash generation
- Strong operational performance

- Leveraging key long-term trends – leading innovation
- Investing through-the-cycle
- Unique portfolio

- Prioritising safety and health
- Leader in sustainability purpose, strategy, culture



#### Robust financial performance in 2020

€ million	2020	2019	% change
Group revenue	6,663	7,268	(8%)
Underlying EBITDA	1,353	1,658	(18%)
% margin	20.3%	22.8%	
Underlying operating profit	925	1,223	(24%)
% margin	13.9%	16.8%	
Group ROCE	15.2%	19.8%	

...testament to our strong business model



### Investing for growth through-the-cycle

Strong track record

- €1.4 billion spent on commissioned major projects since 2014
   >20% average return<sup>1</sup>
- >600ktpa of cost-advantaged capacity added
- Key benefits:
  - Enhanced customer offering
    Better cost / operational efficiency
    Improved environmental footprint



- Focused project pipeline
- Current projects increasing pulp and paper production by around 7%
- Expanding and upgrading converting business footprint:
  - E-commerce offering
  - o Sustainable products
  - o Better geographic footprint to serve customers
- Evaluating further projects leveraging strong asset base

# DELIVERING VALUE ACCRETIVE GROWTH

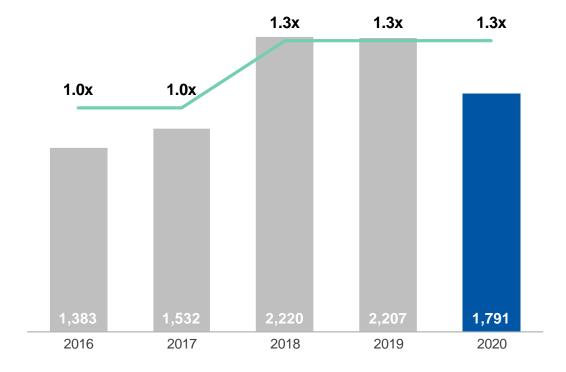


1. Average return defined as underlying operating profit contribution once the project is fully ramped up divided by capital expenditure approval amount (considered projects commissioned between 2014 and 2020)

## Strong financial position providing strategic flexibility

#### **Net debt**

€ million (net debt) and ratio (net debt to underlying EBITDA)



-----Net debt to underlying EBITDA

- 1.3x net debt to underlying EBITDA
- Investment grade credit ratings reconfirmed (BBB+ / Baa1)
- Group's maturity profile extended
- Strong liquidity of around €1.2 billion



#### Recognised as a leader in sustainability

A few external benchmark examples:



**CLIMATE FORESTS WATER** 





One of only 10

companies globally with a CDP Triple A rating

**Top quartile** in the Paper & Forest Products industry **Top 1%** in our sector for 5 consecutive years

Making a real contribution to the UN SDGs





#### Mondi Action Plan (MAP2030): Sustainability targets to 2030



**Built on Responsible Business Practices** 

Business Ethics & Governance | Human Rights | Communities | Procurement | Environmental Impact







#### Packaging that is sustainable by design

Ecosolutions

Mondi's customer-centric approach to sustainable packaging



#### 



# Working to improve the lives of our people and communities

- We are committed to going beyond industry-minimum requirements to ensure our employees and contractors return home safely
- Our entrepreneurial culture brings the best out in our people, driving us to Grow. Create. Inspire. Together
- Our D&I taskforce worked with the business to shape a D&I vision and roadmap for 2030 to build a culture with zero tolerance for discrimination
- We've invested €50 million in community initiatives since 2016

"We are privileged to have an amazing team of people around the world. We really are stronger together and it's our obligation to help everyone be their best."



**Michael Hakes** 

**Group HR Director** 

# Tackling the climate crisis and conserving resources

- We are reducing our products' carbon footprint and committed to promoting sustainable forestry management
- We are focused on developing circular systems that use less energy and water and produce less waste
- We have committed to science-based targets, which together cover more than 95% of Mondi's total Scope 1 and Scope 2 emissions

#### Together we are...

reducing our emissions and working towards a low carbon future

### WE'VE REDUCED OUR COze EMISSIONS BY 45% SINCE 2004



#### Q1 trading update

• Underlying EBITDA in line with expectations at €353 million

- Robust performance with:
  - o strong demand across our packaging businesses
  - supported by our broad range of innovative, sustainable packaging solutions
  - o higher average containerboard selling prices following recently implemented price increases
  - o strong cost control continuing to support our performance
    - against a backdrop of input cost inflation and negative currency effects
- Major capital investment projects progressing well
- We continue to invest in our business to:
  - o capture growth opportunities
  - o enhance our product offering, quality and service to customers
  - o strengthen our cost competitiveness
  - o improve our environmental footprint
- While macroeconomic uncertainties remain, we are confident the Group remains well placed to make progress in line with our expectations

## CONTINUING TO DELIVER







